

**EAGLECREST BOARD OF DIRECTORS**  
**Meeting Minutes**  
**Thursday February 7th, 2019, 5:30pm**  
**Room 224**

**Agenda:**

1. ROLL CALL: All board members were present: Mike Stanley, Megan Gregory, Mike Satre, Dave Hanna, Bruce Garrison, Jon Dale, Stephanie Hoag. General Manager Dave Scanlan and Assembly Liaison Rob Edwardson were also present.
2. APPROVAL OF AGENDA  
Dave moved to approve the agenda and Jon seconded the motion. The agenda was approved with an addition under New Business: Approve budget the FY 2020 budget for presentation to the assembly.
3. APPROVAL OF MINUTES
  - a. January 3rd meeting minutes Dave Hanna moved to approve the minutes, and Mike Stanley seconded the motion. The minutes were approved without objection.
4. PUBLIC PARTICIPATION  
None of the members of the public present wished to speak.
5. COMMITTEE & LIAISON REPORTS
  - a. Finance Committee  
The committee met on January 31. Revisions included increases to the personnel budget for additional benefits, changes to the Marketing department, spending authority to fill positions, and increased road plowing cost. The revised budget does not ask for more CBJ funding; more revenue will cover additional spending.
6. MANAGERS REPORT See the Manager's Report for detail.
  - a. Financial Report  
Revenues are up a little and expenses are down over the last 3 years.
  - b. Snowmaking Operations Update  
Snowmaking has been working well. The base was down to 12 inches, but snowmaking is allowing us to keep rolling with skinny snow. Mike Satre suggested a little bit of "Did you know?" PR about snowmaking. He has heard questions about why water is running. A video on snowmaking is under way. Jon asked about snowmaking hours so far, and Dave estimates about 300. He has a tally that he will share at the next meeting.
  - c. Mt Operations Update

See Manager's report. Mike Satre asked about the plan for grooming and developing groomers' skills. He also asked about lift failures and fixing any root problems that are causing them. Jon asked for an executive session to discuss the lifts.

Stephanie asked for a report on Nordic operations. Dave reported that the Lower loop was down to dirt before the recent storm. There is enough snow to groom at least part of the upper loop, and plans are underway to get that done.

d. SSS RRR Update. See Manager's Report.

Low snow cover has had unintended good consequences for repair shop revenue.

e. Events

Scheduled events are listed in the Manager's Report, and there are some unscheduled events listed as well. Jon asked about the boarding pass/ferry incentives. Dave reported that those are not bringing in much business right now. Bruce asked about AK Seaplanes Whitehorse flights. Those are not happening this winter. Air North is bringing a plane for a hockey match, with some empty seats.

f. Summer Operations update.

See Manager's Report. The tourism Cluster Working Group is looking for high volume, low cost visitor experiences. Bruce shared his recent experience with a Mountain Coaster near Jackson Hole. It serves 1200 people per day in the summer. He found it fun but cold in the winter. We might try to run ours in the winter as something to do in low snow conditions. Megan asked about what a summer operation package might include. Possibilities are a Gondola, Mountain coaster, downhill biking, zipline, and maybe a ropes course or adventure maze. (Both of those require minimal staffing). There might be a climbing wall on the side and/or gold panning? Food and beverage service could be included and perhaps a summer concert possibility?

We received a report from Gravity Logic about potential for Mountain Biking development. They recommended that mountain biking development would most likely not be financially viable on its own. If there was already a lift service operating for other activities, mountain biking might then be viable.

g. Field House Update. During the busy months of March and April, more turf space is needed.

## 7. UNFINISHED BUSINESS

a. Policy Authorizing the Manager to offer privileges at the ski area in exchange for in-kind contributions to the ski area or significant volunteer efforts.

Bruce reported that the specific issue that started this discussion is gone. He wants to refer this back to policy committee, to come up with a broader policy

8. NEW BUSINESS

- a. (added) Approve 2020 budget for presentation to the Assembly

Dave moved, and Mike Stanley seconded the motion to approve the budget. Mike Stanley also thanked Mike Satre and Jon Dale for their work on the budget. The budget was approved for presentation to the Assembly. We will receive an email about the date.

9. PUBLIC PARTICIPATION

There was none..

Dave moved to pause the meeting while we met with assembly. Jon seconded the motion and the meeting was paused.

The meeting was reconvened at 7:25 and the board went into Executive Session. The Executive Session ended at 8:00 pm.

10. BOARD OF DIRECTOR'S COMMENTS AND QUESTIONS

Due to the late time, the board opted to omit this part of the agenda.

11. ADJOURNMENT – The meeting was adjourned at 8 pm by unanimous consent. The next meeting will be March 7<sup>th</sup>, 2019 at 5:30 in room 224 city hall.