

EAGLECREST BOARD OF DIRECTORS
Meeting Minutes
Thursday November 1, 2018 5:30 PM
City Hall Room 224

1. ROLL CALL: In attendance: Bruce Garrison, Mike Satre, Dave Hanna, Stephanie Hoag, Jonathan Dale, Megan Gregory (telephone).

2. APPROVAL OF THE AGENDA: Dave Hanna made a motion to approve the agenda, Jonathan Dale seconded the motion. Passed by unanimous consent.

3. APPROVAL OF MINUTES

Dave Hanna moved to approve the minutes, Mike Satre 2nd the motion. Mike noted one correction under item “f” of the manager’s report, Instead of “cartographic” maps it should read “topographic (LIDAR) maps

4. PUBLIC PARTICIPATION. There was no public participation.

5. COMMITTEE AND LIAISON REPORTS

There were no reports but Stephanie Hoag shared the agenda for the upcoming Nordic Advisory Meeting, which includes discussion of CIP funds listed in the FY20 and 21 budgets. Stephanie wanted to know if those funds would in fact be available for Nordic Improvements. The consensus was that the use of CIP funds is never guaranteed due to the need to respond to unforeseen circumstances, but that the board had agreed during the retreat to spend funds needed to move the “Tubing Hill Hut” to the Nordic lot to be used as a waxing hut. CIP funds have been used this year to improve the entrance to the Lower Loop from the lodge area, to brush trails, and will be used for signage. The board recognizeS the need to provide winter recreation for the community as a whole and to serve Nordic as well as downhill skiers.

6. MANAGER’S REPORT (See Manager’s Report November 1)

a. Financial Analysis: Sales currently are a little behind those for FY18 but still up from FY16 and FY17. Staff is expecting to sell a substantial number of additional Snowsports School and Season Pass products at the Ski Swap this weekend. Stephanie inquired about small income from “Advance Ticket Sales” this year in comparison to last year; this was an error and we have actually sold the same number of advance tickets.

b. Outstanding Projects: See Manager’s Report.

Snowmaking expansion has progressed and we should be able to have manmade snow to the top of Hooter by the Dec. 1 opening if needed and if temperatures allow. Materials for the cabin project have arrived, the bridge is in, and trees have been cut from the access road. Target date for completion is mid-summer.

Abby Williams is making an effort to appeal the denial of the Recreational Site License for Beer and Wine Sales. We are allowed to serve alcohol at up to 12 special events per year. The renovations to the bar space are being finalized.

c. Mt. Operations. See Manager's Report. The new Black Bear generator is operational and working well. Snowmaking will begin on Porcupine by November 5 when temperatures begin to stay below 28 degrees for a few hours. The head mechanic has very recently submitted his resignation, but we still have a qualified mechanic on board and will be recruiting aggressively for a new mechanic.

d. Summer Trail Crew. All of the alpine and Nordic trails have been mowed and brushed and are ready for the upcoming season.

e. Snow Sports School and Rental, Retail, and Repair Update. See Manager's Report. There are 22 new hires in all.

Bruce asked about Demo skis and the extent to which they are being purchased and used. Some are ordered each year, but are not heavily used. Demo skis are sold to the public after three years, and we make a profit on them, but the initial cost is high. There was discussion of the possibility of partnering with a vendor such as Foggy Mountain Shop to provide and sell Demo skis.

f. Base Operations. See Manager's Report. The new chef comes from Deckhand Dave's and may be a good long-term fit for Eaglecrest due to the seasonal nature of both jobs.

g. Marketing. The launch of the new website has just been completed. Feedback is welcome.

i. Events. See Managers report. The Ski Swap is this weekend and it is training season. With the new website complete the further development of the events calendar will be the next big step.

j. Field House. See Manager's Report. Jonathon asked about the boiler in the lodge. Installation of the new boiler is currently underway, and the old one is out.

7. UNFINISHED BUSINESS. There was no Unfinished Business

8. NEW BUSINESS

a) REVIEW AND APPROVAL OF BOARD RETREAT NOTES. Stephanie Hoag moved to approve the notes from the October 21 Board Retreat as written up by Mike Stanley, Dave Hanna seconded the motion and approval was unanimous, after correction of the date in the title.

b) SUMMER OPERATIONS STRATEGIC PLAN AND PATH FORWARD. Dave Hanna made a motion to allow the manager to continue developing his summer operations

concept by continuing to secure support from interested summer tour operators, discussing funding options, and gaining support from the city manager's office, the mayor, the director of finance, and the city assembly. Bruce seconded the motion. Mike Satre made a comment that we are able to allow the manager to do this because he is taking care of business everywhere else: lots of good things are happening and the mountain is ready to go this year regardless of weather. Mike Satre seconded the motion, and it was approved without objection.

c) COMMITTEE MEETINGS TO BE SCHEDULED

The Trails Committee will not meet until December or later.

There will be a meeting of the Finance Committee on Monday November 5th at 3:30 to allow new members to begin preparing for and discussing the committee's operations. No actions will be taken.

The Planning Committee will meet after the December board meeting.

The Nordic Advisory Committee will meet on Thursday November 8 at 5:30 at City Hall Rm. 224

9. PUBLIC PARTICIPATION: No members of the public wished to participate.

10. BOARD OF DIRECTOR'S COMMENT AND QUESTIONS.

Jonathan Dale thanked Dave and staff for all their work on the retreat, and he can see all the effort going into getting the mountain ready. He appreciated the work and has a lot of excitement for this year.

Stephanie Hoag : Ditto what Jon said, and it's exciting to see so many things happening.

Dave Hanna: Thanks to the staff.

Mike Satre had no comment

Bruce Garrison really enjoys going up to Eaglecrest because the staff is excited and happy and it's fun!

11. ADJOURNMENT: Next meeting date December 6th 2018 at 5:30 in Rm. 224 at City Hall. Dave Hanna made a motion for adjournment, and the meeting adjourned at 6:45