

EAGLECREST BOARD OF DIRECTORS
Meeting Minutes
Thursday October 4th, 2018, 5:30pm
Assembly Chambers

Agenda:

1. ROLL CALL: In attendance: Dave Hanna, Mike Satre, Jonathan Dale, Mike Stanley, Bruce Garrison (telephone), Stephanie Hoag (excused absence) and Megan Gregory (absent).
2. APPROVAL OF AGENDA: Mike Satre made a motion to approve the agenda, Mike Stanley seconded the motion and the motion passed by unanimous consent.
3. APPROVAL OF MINUTES
 - a. Mike Satre made a motion to approve the minutes. Dave Hanna noted one change for the discussion of the DOT road contract to read that the board authorized himself and Dave Scanlan to reach out to Lance Mearig and not Mike Vigue. Jonathan Dale noted a date correction for item 14 to reflect the correct date of the October meeting. The Minutes were approved as corrected.
4. PUBLIC PARTICIPATION

Rob and Shawn last names please from Gravity Logic gave a brief summary of their 4-day trip to Juneau surveying mountain bike opportunities at the mountain and throughout town. While challenge exist, the group will look to explore all possible options to help mountain biking grow in Juneau. Jonathan Dale asked for a brief explanation of the challenges and opportunities; Rob responded that the terrain and population of Juneau would be factors. The group really appreciated the visit and thanked everyone for their visit. Rob did share with the board his thoughts and observations of the mountain bike trend throughout the industry. Catering to a broad market is key to success. Mike Stanley asked the group for their thoughts on the current trail, the trail was noted to be a step in the right direction. Given the challenges in construction the trail is really

good and shows what can be done. Mike Stanley did inquire about the groups interaction with the Juneau mountain bike community.

5. COMMITTEE & LIAISON REPORTS

Dave Hanna inquired about who would be the boards new assembly liaison. No member had yet been appointed to the board. No other committee reports are ready. Jonathan Dale asked for help getting himself and Mike Satre up-to-speed on past financial efforts. Dave Scanlan offered to help share information from the last finance committee. Mike Stanley offered the retreat as a good place to discuss finances and CIP projects and that a planning committee meeting would be held in 1 week to discuss the retreat agenda.

6. MANAGERS REPORT (See Managers Report October 4th)

- a. Current sales are already higher than the past 3 years. Maintenance expenses are currently higher than previous year however the maintenance crew is working hard on off season stocking of parts and preventative equipment maintenance.
- b. Mike Stanley inquired about ski rental revenue which was notably higher due sign ups for winter seasonal rentals. Mike Satre inquired about the history of the rental program, the program began 5 years ago and has been noted as very successful.
- c. The welders installing snowmaking pipe are ahead of schedule. Progress for the project as a while is going very well. If work continues to go well, Dave hopes to start laying pipe towards the Blackbear chair.
- d. The mountain just received its new permit from ADFG for the fish screen over the intake pipe to include the fish passage permit. The screen will be $\frac{3}{4}$ " grate and be 2' high. Along with the new screen, the mountain hopes to be more precise in how it measures and monitors the lake drain and refresh rates. The modifications to the DNR water rights will allow for a faster draw-down rate earlier in the season when the lake is quickly refreshing. The average snowmaking gun runs 75 GPM. The mountain hopes to start making snow on November 1st. Jonathan Dale inquired about costs for snowmaking. Mike Satre asked for a snowmaking cost breakdown for the knowledge of the board and the public.

- e. Bar renovations are going well and it was enjoyed during Discover Eaglecrest Day. The mountain was able to re-use material from the mountain to help give it a “modern industrial” look. The bar should be up and ready for the start of the season. Dave Hanna asked who would be providing the furniture. Furniture and coolers would be provided by Abby. Jonathan Dale inquired about having senior staff work out an operating plan with Abby to understand how hours might impact operating costs. Dave Scanlan let the board know that food will be available when the bar is open and the operating plan will be fine-tuned throughout the year. Mike Stanley asked if Abby would be at the retreat, she would not but her contract would be sent to the board for review.
- f. During the mountain bike survey, the area above Porcupine was identified as a possible area for mountain bike expansion. This area had also been identified in previous studies. This area was also mentioned by mountain coaster companies as a possibility for coaster development. One of the mountain coaster groups volunteered to conduct a no cost survey of the mountain as they are excited about the possibility of Eaglecrest summer operations. The terrain is on the upper threshold of steep but the install is a possibility. Mike Satre asked about the availability of cartographic maps for the groups.
- g. Dave Scanlan let the board know that they are working on the entrance to the Nordic Loop. It will make it easier for new comers to enter the lower loop and also know where the trail begins.
- h. The pre-season lift inspection went very well. Dave Hanna asked about any tower settling during construction; very little if any was noted.
- i. Dave Hanna discussed the opportunity to work with other communities throughout SE AK to bring people to Juneau for skiing and riding.
- j. Road plowing was discussed. AK DOT let the mountain know that they will plow the road for 1 more year however any expense over \$50k will be the responsibility of Eaglecrest. Eaglecrest conditionally agreed however no more than an additional \$25k will be spent. Dave Scanlan will work with the City as well and streets and fleets to figure out the best way ahead for mountain access. Dave Hanna

pointed out that if the city or mountain take over the responsibility of plowing a state road, that there should be state compensation as DOT is required to provide a certain level of maintenance. Jonathan Dale asked about how the construction of the new building down the road might help the snow plowing situation. Bruce Garrison shared a concern about spending money to plow the road on the days that the mountain is not open. Last year the state did a good job helping out the mountain on holidays, weekends and on an as needed basis.

7. UNFINISHED BUSINESS

- a. None

8. NEW BUSINESS

- a. Consideration was made regarding possibly moving the date of the board retreat however another suitable date was not available due to schedule conflicts.

9. BOARD OF DIRECTOR'S COMMENTS AND QUESTIONS

- a. Mike Satre – Really appreciated the work of Charlie on the communication side of advertising Eaglecrest. He thanked the staff for all their work making Discover Eaglecrest a success.
- b. Jonathan Dale – Thanked Dave Scanlan for doing the notes while he was traveling to North Carolina. He appreciated and asked the mountain to continue its transparency to the public. He is hearing good things from the public about all the mountain events. He noted that he sees cruise ship traffic as a great revenue source for the mountain to embrace through a diverse offering of activities.
- c. Mike Stanley – Reminded the board that at one point there was consideration of Segway tours at the mountain. He really appreciated all the publicity the mountain had pushed out.
- d. Dave Hanna – Thanked the staff for all their hard work and appreciates all the projects coming together and loves the constant progress. Enthusiasm is growing amongst the skiing public.

10. ADJOURNMENT – Next meeting date November 1, 2018 at 5:30 in room 224 city hall